



Helping the world grow the food it needs. Strengthening the local economy. It's what we do.

For more than a century, Florida's phosphate industry has been a major economic driver for the Tampa Bay and Central Florida regions. Mosaic's Florida phosphate accounts for nearly 65 percent of U.S. farmers' supply of granular phosphate fertilizer, and 12 percent of the global supply. According to Enterprise Florida, Inc., fertilizer is one of the state's leading export commodities with a 2018 value totaling \$1.8 billion.

Florida's phosphate companies have paid more than \$2 billion in state severance taxes cumulatively since 1971. Mosaic currently pays a state tax of \$1.80 per ton of phosphate rock extracted, a portion of which is returned to the counties where phosphate is mined. Certain counties, designated by the state as "Rural Areas of Opportunity," received a larger distribution to support their economic development. In 2019, Mosaic paid approximately \$24 million in severance taxes.

According to a 2016 study released by Port Tampa Bay, phosphate and fertilizer products supported almost 46,000 jobs, generating nearly \$3.1 billion in personal income in the regional economy. In addition, the industry generates nearly \$500.9 million in revenue to Port Tampa Bay and an additional \$10.7 billion in related output, resulting in more than \$12.2 billion in total economic value to the region. The jobs created by the phosphate industry account for more than half of the Port's direct, indirect, and related jobs, and approximately 70 percent of the Port's annual economic activity.

Mosaic directly employs approximately 3,000 Floridians with an additional 3,000 contractors working at our sites every day. Mosaic supports tens of thousands more jobs in related fields such as manufacturing, maintenance, engineering, horticulture, environmental science and transportation.

During the 2019 calendar year, Mosaic's economic impact in Florida included:

- \$446 million in payroll
- \$448 million in capital expenditures
- \$39 million in land reclamation
- \$30 million in county tangible and real estate taxes
- \$36 million in state severance and sales taxes
- \$743,000 to United Way organizations in Florida